

# OEM SPECIALTY SERVICES



*World Class  
World Wide*

Construction  
Mining  
Equipment



Packaging  
Machinery



Farm / Lawn  
Equipment



Food  
Machinery



Machine Tool  
& General  
Purpose



Specialty  
Machinery



Conveyor



## Supplier Partners

- ☐ ABB
- ☐ BALDOR
- ☐ BOSTON GEAR
- ☐ BROWNING
- ☐ DANAHER
- ☐ DODGE
- ☐ DOW CORNING
- ☐ DRIVES
- ☐ EBC
- ☐ FAG
- ☐ FALK
- ☐ GARLOCK
- ☐ GATES
- ☐ GOODYEAR
- ☐ HITACHI
- ☐ INA
- ☐ KOYO
- ☐ LEESON
- ☐ LENZE AC TECH
- ☐ LINK BELT
- ☐ LOCTITE
- ☐ LOVEJOY
- ☐ MARTIN SPROCKET
- ☐ MECTROL
- ☐ MCGILL
- ☐ MORSE
- ☐ MRC
- ☐ NSK
- ☐ NTN
- ☐ REXNORD
- ☐ R.P. GATTA
- ☐ SKF
- ☐ SMC
- ☐ SOLUS VALUE GUIDE
- ☐ STOBER
- ☐ TB WOODS
- ☐ THOMSON
- ☐ TIMKEN
- ☐ U.S. TSUBAKI
- ☐ WARNER ELECTRIC



# *Core Products*

BDI's 75 plus years experience in supply chain, local inventory and specialty services can help your organization achieve productivity goals. BDI provides OEM manufacturers with a comprehensive offering of service, products and sustained value.

## **Bearings**

- ☐ Ball Bearings
- ☐ Ceramic Bearings
- ☐ Linear Bearings
- ☐ Needle Bearings
- ☐ Non Magnetic Bearings
- ☐ Non Metallic Bearings
- ☐ Roller Housing
- ☐ Stainless Steel Bearings

## **Electrical**

- ☐ AC Drives
- ☐ AC Motors
- ☐ Control Timers
- ☐ Counters
- ☐ DC Drives
- ☐ DC Motors
- ☐ Clutches/Brakes
- ☐ Meters
- ☐ Servo Motors

## **Material Handling**

- ☐ Casters
- ☐ Conveyors
- ☐ Conveyor Belting
- ☐ Idlers
- ☐ Rollers
- ☐ Scissor Lifts
- ☐ Screw Conveyors

## **Mechanical**

- ☐ Belts
- ☐ Chain
- ☐ Clutches/Brakes
- ☐ Couplings
- ☐ Open Gearing
- ☐ Speed Reducers
- ☐ Sprockets

## **Hydraulic & Pneumatic**

- ☐ Accumulators
- ☐ Actuators
- ☐ Compressors
- ☐ Cylinders
- ☐ FRL's
- ☐ Gauges
- ☐ Hose and Fittings
- ☐ Power Units
- ☐ Tubing
- ☐ Valves

## **Industrial**

- ☐ Adhesives
- ☐ Dryers
- ☐ Lubricants
- ☐ Safety
- ☐ Sealants
- ☐ Shop Supplies
- ☐ Tools

## **Motion Control**

- ☐ Indexers
- ☐ Linear Rail
- ☐ Servo Drives
- ☐ Synchronous Drives

## **Filtration**

- ☐ Air Filters
- ☐ Bag Filters
- ☐ Cartridges
- ☐ Filter Carts
- ☐ Filter Media
- ☐ Spin-On

## **Special**

- ☐ Clean Room Products
- ☐ Custom Gaskets
- ☐ Custom Machine Parts
- ☐ Modular Framing
- ☐ Plastic Components
- ☐ Precision Hardware



Hitachi Drives



Loctite Food Grade  
Threadlocker



Optibelt Synch Belts



## *Specialty Services*

Service is the reason many of the world's leading OEM manufacturers choose to partner with BDI in managing their supply chain. Typical tier 1 suppliers are not interested in performing the granular tasks and paying the attention to detail that ensures success. BDI has created a hybrid supply chain of distinct service and overall reduced costs to improve the OEM manufacturer's bottom line.

- **PMI - Partner Managed Inventory**



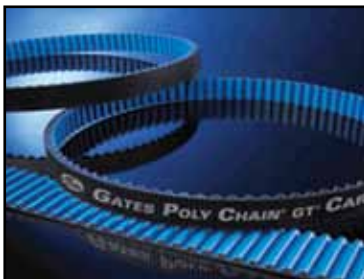
- **Reverse Engineering**

- **Bulk Chemicals Management**

- Metal Working
- Assembly Adhesives
- Paints
- Surface Treatment

## *Specialty Products*

- **EBC skldjflsdlkjfsldfjksldfjksdlfskjlfsdkfjs**
- **Specialized Attachment Chain**
- **Custom UHMW Shapes & Wear Parts**



Material Handling



Attachment Chain



Specialty Castings



Plastic & UHMW Shapes

### Services Overview

- ☐ BAR CODING
- ☐ BLANKET RELEASE ORDER MGMT
- ☐ BULK CHEMICAL MGMT
- ☐ CABINETS AND ASSEMBLY AND WORKSTATIONS
- ☐ COST SAVINGS
- ☐ CUSTOM LABELING
- ☐ CUSTOM MACHINE PARTS
- ☐ CUSTOM PACKAGING
- ☐ ENGINEERING SERVICES
- ☐ FAILURE ANALYSIS
- ☐ GLOBAL SHIPPING
- ☐ GLOBAL SOURCING
- ☐ J.I.T.
- ☐ KAN-BAN
- ☐ KITTING
- ☐ LIGHT ASSEMBLY
- ☐ PRIVATE BRANDING
- ☐ PROTOTYPING / SAMPLES
- ☐ SPEED FRAME MACHINE GUARDING
- ☐ STANDARDIZATION





## Solutions and Value

BDI takes cost out of the supply chain for OEM manufacturers. These savings allow OEM manufacturers to focus on core activities and improve productivity and competitiveness

### SOLUTIONS

### VALUE



#### AFTER MARKET PARTS FULFILLMENT

- Private Labeling / Branding
- Branded shipping documents
- Part number management
- Internet & EDI processing
- Eliminate floor space used to store spare parts
- Small package handling costs
- Refocused sales teams on selling core products



#### KAN - BAN

- Barcode scan system
- Inventory when needed
- Two Bin system
- Demand driven
- Reduce receiving time
- Ship orders on time without last minute rush freight charges
- Reduce on-hand inventory
- Reduce excess



#### KIT PACK PROGRAM

- Up sell opportunities
- Pre-packaged
- Light assembly
- Job centric kits
- Sell premium packages
- Eliminate creating / pulling kits last minute
- Shift activity to partner
- Custom kits based on installed equipment



#### W.I.P. / SUB-ASSEMBLIES

- Multi-stage workflow
- Machining, Plating, Anodizing, Painting
- Single Source
- Quality inspections
- Remove wasted steps
- Finished component delivery
- Eliminate multiple calls & tracking status of product
- QC inspected prior to reception at dock



#### GLOBAL SOURCING

- Established supply chain
- Prototype program
- Production point inspections
- Single point of contact
- Reliable delivery
- Continuous product improvement (Low Risk)
- Non QC product is identified before importing.
- Non-biased solution providers







BDI is a full line distributor for Bearings, Mechanical and Electrical Power Transmission, Fluid Power, Sealing/Retaining/Locking devices, Industrial Hose and Fittings, Conveyor Belting, Linear Motion, and related industrial products.

Branches are located throughout the USA, Canada, Mexico, Europe and Asia.

**For more information on our OEM Specialty Services,  
please contact your local BDI account representative,  
or visit BDI's web site at [www.bdiworldwide.com](http://www.bdiworldwide.com)**